



# TECHNICAL RECRUITER

NextGen is growing rapidly and looking for assertive, self-motivated and resourceful people to find and build relationships with the top Wireless and IT talent in our industry. Our Recruiters are passionate, overachievers with a track record of exceeding goals. The more candidates you place; the more money you make! To find and attract the best talent, you must be willing to get creative and make the hiring process memorable for your candidates.

## IN THIS ROLE YOU WILL:

- Attract, source, and conduct in-depth screenings to assess potential candidates for the level of interest, technical skills match, qualifications, and compensation expectations
- Coordinate phone and on-site interviews
- Identify hard to find passive talent through creative and effective sourcing strategies
- Learn exceptional skills in negotiation and talent assessment
- Network and maintain relationships with key talent for short and/or long-term opportunities
- Develop a broad professional network of top technology talent
- Stay current on market trends, competitors within our industry and innovative sourcing strategies
- Manage multiple and shifting priorities in a fast-paced, dynamic environment
- Work closely and collaboratively within a team
- Be the culture in which you want to work

## THE IDEAL CANDIDATE WILL BE:

- A recent graduate or someone with 1-2 years in sales, customer service or a client facing position
- A strong “people person” who is energized by building relationships
- Passionate and hungry to make a big impact
- Competitive and resilient
- Highly resourceful with strong problem-solving and analytical skills
- Proactive - taking initiative and follow through is a must
- Excellent at juggling multiple tasks simultaneously in a fast-paced environment
- Highly organized with excellent attention to detail

## BENEFITS:

- Competitive Base + Uncapped Commission
- Health, Dental and Vision benefits - 100% of employee premiums covered by NextGen!
- Comprehensive Training Program
- 4 Weeks of Vacation + Sick Time
- 401k Retirement Plan
- Company Cellphone and Laptop
- Casual Work Environment
- Reward and Recognition Incentives: Exotic trips, anniversary gifts, happy hours, team building events, music festivals, dinners, etc.
- Award Winning Environment with an Amazing Culture